



Bank of India Japan Branches

Solicitation Policy on Financial Products

We shall observe the following rules and solicit customers suitably for sale of financial products.

1. We solicit customers for suitable financial products taking into consideration their knowledge/experience and financial standing.
2. We make efforts to explain to customers so that they understand the important items such as contents/risks involved in financial products.
3. We make efforts to solicit customers faithfully and fairly and do not make solicitation that creates misunderstanding by giving untrue information, etc.
4. We do not do any solicitation at inconvenient time or place to customers.
5. We make efforts to acquire information/techniques for explanation regarding financial products necessary for suitable solicitation.